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**ARCSIGHT NAMES KEVIN MOSHER SENIOR VICE PRESIDENT OF
WORLDWIDE FIELD OPERATIONS**

*Seasoned Executive Brings Over 20 Years of Enterprise Software Sales Experience to
ArcSight's Executive Team*

SUNNYVALE, Calif. – March 8, 2004 – ArcSight, the leading provider of enterprise security management software, today announced that it has appointed Kevin Mosher as senior vice president of worldwide field operations. In this capacity, Mosher will be responsible for all sales and pre-sales support for ArcSight on a worldwide basis.

“As the market for enterprise security management continues to grow, we sought an established sales leader to build on the exponential growth ArcSight displayed in 2003,” said Robert Shaw, Chairman and CEO, ArcSight. “Kevin’s experience is in building and managing global sales teams that drive large revenue increases in growing markets, and we’re thrilled to have him join the executive team.”

Mosher brings over two decades of enterprise software experience to ArcSight, including six years at Portal Software, Inc., where he grew the sales organization from a single employee to a worldwide force of 600 in North America, Europe, Asia, and Latin America. During his tenure as senior vice president of worldwide sales, Portal’s revenue grew from \$3 million to \$300 million annually. Mosher was a member of the executive team that executed Portal’s initial public offering (IPO), one of the most successful in enterprise software history.

Prior to joining Portal, Mosher spent ten years in executive and sales management positions at a number of technology leaders, including Oracle and Interleaf (acquired by Broadvision), where he regularly exceeded revenue projections. His enterprise software technology career began in 1982 at Applied Data Research.

“The global customers that I’ve built my career on have a common problem – managing the overwhelming amounts of data that their security infrastructures generate on a daily basis,” said Mosher. “I’m looking forward to building on the impressive success that ArcSight has achieved helping global enterprises, government organizations, and laboratories to secure their infrastructure.”

About ArcSight

ArcSight, winner of Network Computing magazine’s Editor’s Choice and the NetworkWorld Best of the Tests and Blue Ribbon Awards, is the leading provider of enterprise security management software. By linking security management to key

business assets and processes, ArcSight is enabling large organizations to achieve increased protection, greater productivity, operational confidence and compliance support from their security function. ArcSight's integrated solution spans all the critical security management functions, including event aggregation and archiving, real time analysis, incident investigation, attack remediation, reporting and audit. ArcSight is the first vendor to offer TruThreat™ Risk Correlation, which allows enterprises to focus on the protection of the business by utilizing asset mission and value information, vulnerability assessment data, and security alarms to identify and mitigate threats and attacks in real time.

ArcSight's customers include major financial services organizations, government agencies, manufacturers and service suppliers such as the Internal Revenue Service, Telindus, Harris Corporation, Department of Health and Human Services, Union Bank of California, Defense Information Systems Agency, NTT, and Unisys. More information can be found at <http://www.arcsight.com>.